



McASPHALT INDUSTRIES LIMITED

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www.mcasphalt.com

Technical Services Manager, Eastern Region

Career Posting – Technical Services

Title: **Technical Services Manager, Eastern Region**
Location: **Montreal**
Reports to: **Director, Technical Services**

Responsibilities:

In this position your duties will include but not be limited to managing the technical business and laboratory activities in Quebec and Atlantic Canada. You will promote and create demand for new and existing products to user agencies. You will be the lead liaison between Technical Services and the Regional Marketing Group in supporting existing products and the implementation of new products.

Major Functions and Responsibilities:

- Technical Support – Quebec and Atlantic Region
 - Field support to sales staff and customers
 - Liaise and support Technical Services in the Region in regards to:
 - QC- Raw materials, formula review and optimization of; QC plans, ISO 9001 & AASHTO.
 - R&D- Formulate new products and reformulate for better performing more cost effective products.
 - Consulting & Design- mix designs, compatibility testing, material analysis etc.
 - Marketing – technical field support to sales staff and customers
 - Trouble shooting
- Technical Promotion Activities
 - Promote and create demand for existing McAsphalt products and applications and implement new products and technology for user agencies and contractors.
 - Organize, participate and/or present at technical forums promoting the use of McAsphalt products.
 - Provide technical expertise to user agencies and contractors for McAsphalt products. For example:
 - New and Existing Product Technology.
 - Specifications.
 - Pavement Preservation Concepts – crack sealing, chip seals, slurry sealing/micro-surfacing and recycling, etc., etc.
 - Performance Roads Concepts – stone mastic asphalt, superpave, polymer modified asphalts, performance graded asphalts, rut testers, etc., etc.

Requirements:

Must be fluent in English and French with 3 years related experience.

Education:

Engineering Degree.

Experience:

Experience in technical service, R&D or Sales in a petroleum related industry.

Essential Knowledge, Skills and Abilities:

This position will require a high level of communication and correspondence skills in both English and French, customer support and relationship building. Reporting on and analyzing technical data and industry trends will be essential. Solid presentation skills and experience in sales will be required. A good sense of humor will also be necessary.

Interested applicants are requested to apply to Human Resources, send your resume and cover letter to:

Human Resources
8800 Sheppard Ave East
Scarborough, Ontario
M1B 5R4
F:(416) 281-8842
e-mail: jobs@mcasphalt.com
www.mcasphalt.com